



**CAMMERAY
GOLF CLUB
LIMITED**

ABN 80 000 966 870

**FORTY NINTH
ANNUAL REPORT**

FOR THE YEAR ENDED 31 DECEMBER 2019

NOTICE OF MEETING

CAMMERAY GOLF CLUB LIMITED ABN 80 000 966 870

All Members are hereby notified that the Annual General Meeting of Cammeray Golf Club Limited will be held on Sunday 19 April 2020 commencing at 4pm in the Club premises at Park Ave Cremorne NSW 2090.

AGENDA

1. Apologies
2. To confirm the Minutes of the 48th Annual General Meeting.
3. To receive and consider the Annual Financial Statements for the year ended 31 December 2019.
4. To confirm the Club Patron(s) - Gladys.Berijklian, Trent. Zimmerman
5. To elect an Honorary Solicitor - TBD
6. To confirm the appointment of William Buck, chartered accountants as auditor of Cammeray Golf Club.
7. Resolution:
Ordinary Resolutions (Directors entitlements)

That pursuant to Section 10(6) and 10(6A) of the Registered Clubs Act 1976 the Members approve and agree to the following expenditure and benefits for certain Members of the Club during the period from the date of this Resolution to the date of the next Annual General Meeting:

- a) The provision of refreshments to the General Committee where a meeting of the Committee corresponds with a normal mealtime.
- b) Reasonable expenses incurred by Members of the Committee in relation to their duties including entertainment of special guests of the Club, attendance at inter-club activities and other promotional activities performed by them.
- c) Reasonable costs of attendance at functions, with their spouses or partners where appropriate, to represent the Club.
- d) The provision of apparel, golf balls and lunch to Members of teams representing the Club in any competition or event as determined by the Committee.
- e) Preferential allocation of starting times for the President, Captain, Ladies President and Ladies Captain together with their playing partners on days when there is a time sheet for competitors.
- f) A total of 5 specified car parking spaces reserved for the use of the President, Captain and Members of the Committee and on Ladies competition days for the Lady President and Lady Captain.

The Members acknowledge that the benefits set out above are not available to Members generally; but only those persons specified in the Resolution.

8. To consider and if thought fit, approve the honoraria for Officers
9. Election of Office Bearers for the ensuing year.
10. Any other business consistent with the Club's Constitution

Members please note:

Members are requested to advise the General Manager in writing at least 7 days prior to the date of the Annual General Meeting of any questions relating to the Accounts, Balance Sheet, or Associated Statements on which further information is required. This will enable properly researched replies to be prepared for the benefit of all members. Questions of a financial nature will not be taken from the floor.

*** A copy of the minutes from the 2019 Annual General Meeting is displayed in the clubhouse for prior reading by members.**

CAMMERAY GOLF CLUB LIMITED

OFFICE BEARERS

2019 - 2020

Patron

Trent Zimmerman MP
Honorable Gladys Berejiklian MP

President

Margaret Koeninger

Vice President

Mark Ohlsson

Captain

Troy Redwood

Treasurer

Tim Harrison

Directors

Alan Carnegie
Lindy Adam
Colin Leadle
John Jobson
Kerry Thomson

Auditors

William Buck
Chartered Accountants

Honorary Solicitor

Annette Blane

PRESIDENT'S REPORT – 2019/2020

Another year has passed already since my last annual report. It has been another year of challenges and what sometimes seems like constant meetings both internally and externally. While events indicate a different path forward for our Club, for the last year things have remained basically the same.

It appears that the Western Harbour Tunnel will progress but when this actually happens is dependent on the Environmental Impact Statement as well as funding for such a major project. As I have stated in many monthly newsletters we are continuing to work closely with RMS to get the best outcome possible for the Club. We have engaged lawyers to act on our behalf with respect to seeking fair compensation from RMS. RMS is funding these lawyers as well as offering us the services of a project manager to try and lighten the load on Layton.

Those of you who attended last year's AGM will have listened to a presentation given by Luke Altschwager. He outlined a concept for taking the Club forward. Our members would now be aware that about a third of our course will not be returned to us after construction on the Tunnels is completed. For the Club to remain viable it is necessary to think of a long range plan which can generate funds to keep the Club in existence as well as being beneficial to the community around us. I'm sure there are many people eyeing our beautiful green space with ideas that are not consistent with the current usage. In this vein the Board has decided to sign a contract with Luke so that he can further his ideas of the best way forward for the Club. He has the expertise having helped other Clubs. He also has willing investors and is prepared to put in the time to progress our/his ideas. Given our financial position we are not in a position to undertake any large scale plans without assistance.

Unfortunately, the Club remains in a tenuous position financially. This is due partly to a drop in membership that impacts other revenue streams in the Club. While having Ausgrid come through the course in the second quarter of the year caused disruption to our business, the compensation paid by them was most helpful. I will leave Tim to give you more details on the financial side of things.

Layton has worked tirelessly during the year and has been pulled in all directions. There are not enough hours in the day for him to complete all the tasks that need attention. He has looked for additional revenue streams and while they are not always popular with the members they are necessary. We do need to have as many public players on the course as we can get and we want them to have a good experience so that they come back. The after school program increases as does the utilisation of different parts of the building for different purposes. The Board thanks him for all his efforts on behalf of our members and staff.

You will note that I have not renominated for the Board in 20/21. Apart from believing that it is good governance to only spend a period of three years in my current role I feel that after holding some position within our Club or at Golf NSW since 2002 it is time to step back and concentrate on other matters. While I am sure I will miss my involvement, I will continue to help the Club move forward in any way that is helpful to the Board or management.

Unfortunately, three other Board members have decided that given their work commitments they cannot continue in their roles. Tim Harrison, our Treasurer for the last two years and a Board member for three will be stepping down at the AGM. We thank him for all his hard work and hope that he won't be too busy to play golf. Kerry Thomson is also leaving the Board after two years. Kerry has been able to give us some insights into the inner workings of the

government but since she changed her job she also finds that she cannot commit to the necessary time to fulfil her role. Colin Leadle has had to withdraw his nomination due to unforeseen work pressures but we hope he may reconsider this in the future if and when circumstances change. We thank him for his insight.

I would also like to thank all my fellow Directors for the hours they have put in to help the Club look forward as well as taking the time to sit on committees and generally help with the running of the Club through their various responsibilities. I wish them all the best for the future.

There are many others that need to be thanked for their contribution to the successful work of the Club. I have already mentioned Layton but we must not forget his two right hand ladies, Nicole and Stacey. He and we would be lost without their attention to detail, their smiling faces and professionalism. Thanks also to Bill and his many casuals who look after us.

Of course, we wouldn't have a golf club if we didn't have staff looking after our course. Jake, along with Sean, Matthew and Mattie, have faced many challenges especially since the summer began. Firstly, they had to contend with the hot and dry weather and then as so often happens in Australia, many downpours and windy conditions. The course is always presented in top condition despite these difficulties and it is so nice to see it green again. Thanks also to those who work in the Pro Shop – Ollie, Ashley, Jace, Ryan, Tiffany and Jim. There is a more cheerful and positive vibe in the Pro Shop these days.

Cammeray Golf Club would not be the Club as we know it without our willing volunteers. Gale Sheiles continues to put the newsletter together every month. Our Trivia King, Peter von Muenchhausen, draws a large crowd each month and most of us just enjoy being there even if we never win. Kevin O'Connor has worked quietly behind the scenes helping Layton with the accounts. Then of course there are all those who are members of sub committees as well as those who just come out to help at the working bees and also in the gardens. Thank you all.

Lastly, I want to thank all the members and staff who have supported me while I have been President and thank you for your continued loyalty to "Royal Cammeray".

I wrote this report early in March and had no idea how the world would change in a matter of weeks. The situation we are now facing is very different to anything we could have imagined. Please be assured that the Board is doing everything it can to ensure the best outcome for our Club in these very uncertain times. Please look after each other, stay in touch (as many of you may feel isolated during this difficult period) and we will hope to see you back in the Club when and if circumstances allow. Stay safe and well.

Margaret Koeninger
PRESIDENT

TREASURER'S REPORT – 2019/2020

2019 was a challenging year for the club.

Whilst the operating surplus for the year, before depreciation, of \$26,275 suggests an almost \$100,000 improvement over the operating deficit of \$69,963 in 2018, the 2019 result includes a compensation payment of \$201,400 from Ausgrid, as explained below.

Ausgrid compensation

Members will recall that in June-July Ausgrid laid a power cable down the line of the path bisecting the course from the 3rd tee to the 5th tee. The works required midweek closure of the course for a number of weeks. Compensation for trading losses and disruption of \$201,400 was negotiated and received in July 2019.

The negotiation with Ausgrid included a further \$50,000 capital contribution toward path improvements undertaken in the second half of the year.

Income

Total income in 2019 was \$357,000 (+29%) higher than in 2018. The increase includes the compensation paid by Ausgrid, and the impact of a full years' revenue generated through the pro-shop, which prior to October 2018 flowed to the club professional.

Subscription income was down over \$30,000 on the prior year, representing a loss of approximately 27 full playing members, continuing a trend of steady member attrition over recent years, albeit not unique to CGC.

Given the uncertainty created by the Beaches Tunnel infrastructure project, further membership decline in 2020 is emerging, and has been budgeted by the board.

Falling membership in recent years has impacted bar trade (and other trading areas that rely on member traffic). Bar trade was also down in the year as a result of the mid-year course closures. Whilst year-on-year bar and pro-shop sales were up \$10,000 (+2%) in the year, the 2018 year included only a part year contribution from the sale of merchandise and refreshments through the pro-shop, which was brought in-house from mid-October 2018.

Gross margin achieved in 2019 from bar and pro-shop sales of 52% compares with 58% in 2018. Pro-shop merchandise sales, particularly of clothing and equipment, is sold at a lower gross margin than the clubs traditional bar trade, as a service to members.

Green fee and cart hire income was up \$18,000 or 4% in the year. Smaller competition fields have enabled more tee times to be made available to the public.

The in-house business model for the pro-shop in place since October 2018 gives the club additional revenue streams which prior to October 2018 flowed to the club professional. In addition to merchandise and refreshment sales through the shop, the club's income now

includes mid-week competition fees, coaching income (\$57,000), club storage (\$10,000), and hire of clubs, etc to the public (\$21,000).

Income generated from the clubhouse, mainly rent from the caterers and other room and facilities hire is up \$10,000 on the prior year.

An insurance payout of \$17,200 was received to cover the cost of repairing vandal damage to the 2nd and 3rd greens.

Other income received in the year includes fund raising by members from which donations of \$8,023 were paid to the “Hay for Farmers” appeal.

Expenditure

Total expenditure in 2019, excluding depreciation, was up \$261,000 (+20%) on 2018. The increase includes the cost of staffing the pro-shop, the cost of merchandise sold through the pro-shop, and other incidental expenses incurred by the pro-shop.

Personnel costs are the single largest expense of the club and were up \$109,000 (18%) in the year to \$703,300. The underlying movement was an increase of \$10,000 (1.3%), after allowing for \$152,000 pro-shop salaries added to the payroll in the year and recognising that contract payments of \$53,700 paid to Landscape Solutions, included in the Repairs and Maintenance expense, were to backfill the Course Super role over the summer months after the resignation of the previous Course Superintendent in late 2018.

Total rental expense for the year was \$41,157, which is escalated annually at CPI pursuant to the underlying leases.

The golf club’s tenure is subject to two property leases:

1. the course lease expires in 2026.
This lease is directly impacted by the proposed RMS tunnel infrastructure works;
2. the clubhouse and carpark lease expired in June 2018.

NSW Lands have assured the club in writing of its’ secured tenancy. The lease renewal is under negotiation, and whilst uncertainty of the proposed tunnel infrastructure project has slowed the process down, the Directors are using this opportunity to work toward aligning this lease with the course lease.

Utilities and rates expenditure of \$135,816 in 2019 was up 12% on 2018, due mainly to significant market increases in electricity supply costs, and increased garbage removal costs, though these have both been mitigated by a contribution from the caterers based on their usage.

Insurance expenses have increased to \$52,700 and include additional workers compensation insurance premiums to cover pro-shop staff. Repairs and maintenance expenditure of \$223,954 is up \$85,000 in the year, but note that, as discussed above, this includes labour of

\$53,700 from Landscape Solutions to backfill the Course Superintendent role, and \$20,400 to repair vandalised greens (of which \$17,200 insurance proceeds were recovered, the balance being the excess paid by the club).

Other expenses include many administrative expenses, the main ones being marketing and social media (\$17,900), audit (\$20,000 – including an under-accrual of the 2018 expense) and bank and merchant fees (\$12,400).

Capital expenditure

Capital expenditure in the year was restricted to self-funded projects and necessary replacements:

	Capex in year	Funded by
Pro-shop fit out	\$33,500	Of which \$32,000 paid by RMS
Greenkeeper shed completion	\$19,361	A \$48,000 State Govt grant was rec'd in 2018
Concrete paths to the 4 th and 5 th tees, and completion of the turning circle at the 3 rd tee	\$60,910	Of which \$50,000 was contributed by Ausgrid; \$7,000 by N. Sydney Council, and the balance by member donations
Various clubhouse and course equipment replacements, as necessary	\$13,121	Club
	\$126,892	Total external funding in the year of \$89,000, plus prior year grant of \$48,000

One of two course equipment HP finance contracts was paid up in the year, reducing repayments by \$13,000 per annum from January 2020.

The outlook

In the immediate term, the club has written assurance from RMS of access to the full course throughout 2020.

To underpin the immediate financial security of the club, the Directors have reviewed bar prices, public and member green fees, competition fees and the 2020 member subscription.

Expenditure is constantly under review, and savings will be made where service delivery to members and the public is not compromised.

The challenge going forward is to build on existing revenue streams and to develop additional complementary income streams to underpin the long-term financial future of the club. The board will also seek appropriate compensation for those intrusions on the course and club which are beyond our control.

Tim Harrison
TREASURER

MEMBERSHIP

MEMBERSHIP AS AT 31 DECEMBER 2019							
CATEGORY NUMBER	DESCRIPTION	2019		2018		Movement	
		MALE	FEMALE	MALE	FEMALE	MALE	FEMALE
01	Life Member	4		4			
03	Temporary 7 Day	3	1	25	7	(22)	(6)
10	Playing Member (7 Day)	108	23	123	29	(15)	(6)
11	Playing Member (7 Day) - Special	23	1	28	2	(5)	(1)
13	Playing Member - Special Fee	1		6		(5)	
15	Playing Member (6 Day)	60	63	58	65	2	(2)
16	Playing Member (6 Day) - Special	5	13	7	15	(2)	(2)
22	Honorary Member	3		4	1	(1)	(1)
30	Perpetual Social Member	264	173	224	147	40	26
35	Country Member	6	1	6			1
46	Junior Under 10	13	1	8		5	1
47	Junior 10-12	12	1	11	3	1	(2)
48	Junior 13-15	15	1	13		2	1
49	Junior 16-25	8	2	25		(17)	2
50	Intermediate (19-23) Non Student						
50	Intermediate 26-30			2		(2)	
60	Corporate Membership			1		(1)	
	TOTAL	525	280	545	269	(20)	11

CAPTAINS REPORT – 2019/2020

Well if we thought the previous year was tough, we have now survived arguably the toughest year in Cammeray Golf Club's proud history. It was a year of constant disruptions but in true CGC spirit, everyone banded together & we got through it. Outside of the disruptions, we have experienced almost every type of weather condition except for snow. As a club, we have shown great resilience to handle the major disruption & changes we were faced with.

The CGC green keepers, lead by **Course Superintendent Jake Tyler** have done an exceptional job to work through many challenging conditions to ensure our course has remained playable. Many thanks to Jake, Sean & the 2 Matts. We were faced early in 2019 with the unfortunate occurrence of vandalism to our 2nd & 3rd greens. While this frustrated the club as a whole, we were able to get the greens repaired & back in play reasonably quickly. The course had many different looks throughout the year - from dry conditions to wet conditions, old paths to new paths, slowish greens to faster greens, varying rough heights as well as varying fairway colours. All this considered, we did manage to get through it & huge appreciation to the green keepers for their efforts in maintaining the course & its playable conditions.

The green keepers at CGC can't keep the course in such great condition week in week out without the help of our regular volunteers. Special thanks to **Roger Greenaway** for his help in maintaining our machinery, **Mark Ohlsson, David Fleming, Ken Frye, John Wright, Tim Rogers & Denis Allsop** who are always around to help out during working bees & course renovations. We finally were able to carry out the 'new path' project up to the 4th tee, from the 4th green to the 5th tee & also complete the cart turning circle at the top of the 3rd. Thank you to **Mark Brennan** for his efforts & expertise in getting these tasks completed. I would also like to thank **Merrideth Stone, Judy Leadle** & their gardening team for their efforts around the course. Another year & another successful year of Trivia. Extended thanks must go to **Peter von Muenchhausen** for his consistently entertaining performances in hosting our trivia nights each month. Peter, your continued support & dedication to CGC's Trivia is very much appreciated. Also to **Gale Sheiles** for the delivery of our CGC newsletter each month. Many thanks Gale & your efforts are appreciated.

Our **Pro Shop staff at CGC** have seen a number of changes occur with their roles & responsibilities throughout 2019. They have handled the changes exceptionally & worked extremely hard to deliver the best service & advice to our CGC members as well as the many visitors we get to the course throughout the year. The staff have taken on the role of closing competitions following the implementation of our new system, conducting majority of our Comp Presentations & not to mention our rapidly growing **Junior Golf Academy at CGC**.

We have had a significant increase in Junior golf during 2019. We even entered a 'Junior Pennants' team into the Jack Newton Junior Golf sponsored Competitions. Our team proved to be extremely competitive & although the ages were from 8-12yrs old, the future of Junior Golf at CGC is looking healthy. Obviously the only thing to disrupt this will be the Government's plans around the course & club. A big thank you to **Jace Kirk, Ashley Grant & Ollie Gebert** for all of your efforts throughout the year with the Juniors playing at CGC.

Some of our club competitions have seen a few inconsistencies on the timesheets throughout 2019. **Wednesday** is bouncing back to where we were a number of years ago which is great, **Saturday** has remained close to full each week, while Sunday has seen some fluctuations throughout the year. The inconsistency on Sunday is mainly due to competition

formats (Team Events) or if CGC is hosting Pennants on the day. We do apologise to CGC members when normal starting times are altered but do appreciate your patience & understanding.

Now moving onto our **Major Pennants Team**. I would like to congratulate our CGC Major Pennants Team, co-captained by **Kevin Gibb & Jason Richardson**, for their outstanding achievement in making the **Metropolitan Final** in 2019 which was played at **Terrey Hills**. We came up against Chatswood for the 3rd time during the tournament in great golfing conditions & it was close as expected. Playing off the **TIGER TEES**, the course played long & tough with some very slick greens. Every player made the 15th except **Dan Gilmore**, who impressively won his match on the 13th. Making the final means we go up a division in 2020. Well done to all the men who played this year & congratulations on a great tournament. Special mention must go to our Co-Captain, **Kevin Gibb**. Kevin was presented with the **“Undefeated Medal”** which is an awesome personal achievement especially considering Kevin is our #1 seed.

Whilst on Pennants, a mention must go out to our recently reinstated **Masters Pennants team**. I would like to congratulate our Masters Pennants side for their efforts in 2019. A huge congratulations to our CGC team who were **2019 Divisional Winners**. Unfortunately, we went down in the semi-final but all the same a great effort by our men. Thank you to **Colin Leadle & Mark Erichsen** for Captaining & Managing the team during the 2019 tournament.

Congratulations to all club members who participated in the club golfing events throughout the 2019 calendar year. This includes club championships & members of Pennants teams. In particular, I would like to recognise the winners of the following events:

Event	Winner(s)	Event	Winner(s)
<i>Club Championship</i>	M.Owens	<i>Foursomes Championship</i>	K.Gibb / D.O’Kane
<i>B Grade Championship</i>	T.Harrison	<i>Fourball Knockout</i>	N.Hood / M.Montgomery
<i>C Grade Championship</i>	N.Dart	<i>Mixed Foursomes Championship</i>	J.Leadle / C.Leadle
<i>Veterans Championship</i>	P.Cummings	<i>Mixed Fourball Knockout</i>	T.Kerr / D.Harwood
<i>Singles Knockout</i>	M.Bulloch	<i>Cammary Cup</i>	G.Jones
<i>Medal of Medals</i>	A.Carnegie	<i>Cammeray Plate</i>	N.Gooley

Monthly Medal winners for 2019 were:

Paul Hunter (x2), Dan McGrath, Kevin O’Connor, David Downer, David Thorne, Brent Wong, Kevin Gibb, Iver Christiansen, Vann Lloyd, Malcolm Hill & Trevor Quilkey

The Medal of Medals winner for 2019 was our Vice Captain, Alan Carnegie.

I would like to again congratulate the above winners & a full list of results for the ‘Honour board’ CGC Events is published in the 2020 Fixtures Book.

As can be seen in the results above, Kevin Gibb's reign of CGC Club Championship came to an end in 2019 & we have a new Club Champion. In a closely contested final, **Mark Owens** edged out Kevin to become the 2019 Club Champion. Congratulations Mark on a great effort & I'm sure you will be keeping a close eye on Kevin in 2020's Club Championship who I'm sure will be looking to regain the title.

In mid-August, Layton, Margaret & myself were invited to take part in the annual **Presidents, Captains & GM's Challenge** held at **'The Australian Golf Club'**. The event was put on by **Golf Management Australia (GMA)** & the weather was perfect for a great day of golf. There were 40+ Golf Clubs represented on the day & we got to rub shoulders with the who's who of Australian Golf. It was a stableford event with an aggregate score for each team of 3. The course was sensational & the pins were all placed in Championship positions. To top off a fantastic day, Layton, Margaret & myself manage to come 2nd by 1 point, earning ourselves a golf bag each & putting CGC on the map. 2 more points & we would have experienced being VIP's in Melbourne during December's Presidents Cup. Nonetheless, we were humbled & proud to represent CGC & come home with 2nd place.

I would also like to thank 2 gentlemen who get very little mention for their time & efforts around the course & during competitions. Can I thank both **Terry Colley & Bill Thomson** who constantly give up their time to referee not only tournament finals but Pennants as well. I appreciate you both so much as I don't know where I would find the time to be there at every event myself. Thank you gentlemen & please don't both of you say NO at the same time.

I would like to thank General Manager, **Layton Gould** & all of the **CGC Board of Directors** for their ongoing efforts throughout what has been a very challenging year. The past 12 months has demanded a lot more of our time than previous years & a year which has impacted all of us. Like our wonderful members, I would like to thank you all for your support throughout 2019. In particular, I would like to personally thank my Vice Captain, **Alan Carnegie**. Thank you Alan for all of your hard work throughout the year & stepping up when my work schedule takes me away from the club.

Well, as I sit down for my Annual Report for the Year of 2019, I reflect on what has been a challenging year at CGC to say the least. But, as we do, the CGC family has stuck together & we have come out the other side. I would like to again thank all the CGC members for their patience & understanding during some difficult times at the club. We had Ausgrid come through the course, new paths done & not to mention Sydney Water's 'Poo City' extending their footprint on the course. Whilst we don't always have control over these works, we have dealt with it accordingly. With the current 'Northern Beaches Tunnel' fiasco, who really knows what the governments plans are! Anyway, let's move forward through 2020 & see where it takes us. We will always try & operate to our highest ability regardless of what is happening & work towards maintaining our usual high CGC standards.

Troy Redwood
CLUB CAPTAIN

LADY CAPTAIN'S REPORT – 2019/2020

This was my second year as Lady Captain, a role I feel very privileged to fill in light of previous office bearers. It has certainly been a busy and exciting year with many highlights to look back on both in terms of internal club competitions and external: Pennants and GolfNSW.

Pennants

Cammeray took part in 4 Pennant competitions this year, many of which were adversely affected by the weather. However, on the positive side, this experience has led to better processes being put in place by conveners for future Pennant competitions!

Bronze IV: Captained very efficiently again last year by Margaret Triggs in partnership with Ann Collis, this team put in a fine effort over the longest list of Pennant fixtures. Performing strongly in the final match to rank equal second overall.

Bronze II: Captained by Michelle Perkins, aided by Kathy Scott and Judy Leadle, this team played very solidly throughout the competition, and finished second to Bayview. A good result but bittersweet as a washed-out course at Gordon prevented the team from being able to compete against Bayview in the deciding match. We were beaten by Bayview by only 1 point.

Bronze I Bowl: Captained by Sharon Goldschmidt and Kathy Scott We expected tough opposition – and we certainly got it! We came in last overall but there were some notable individual triumphs and we expect to build on our experience next year.

Weekend Pennants: Jane Hagan led her band of weekend warriors through some eventful games – and weather conditions!

Club Golf

As ever, we have had a busy schedule. Congratulations to all participants and in particular to the winners of the major events as listed below:

Summer Bowl (best 3 of 5 x 9 holes):	Michelle Perkins/Alison Diddams
Fourball Knockout:	Marg Triggs/Ann Collis
Goodwill Plate (18 hole stableford):	Jennifer Mann
Isobel Wilson (best ag 2 rounds stableford):	Alison Diddams
Veteran's Championship:	Sally Sutherland
Singles Knockout (handicap matchplay):	Margaret Triggs
Cammeray Cup (best nett ag 36 holes):	Jann Hughes
June Edwards (best 2 of 3 par scores):	Judy Leadle
Foursomes Championship:	Merrideth Stone/Gale Shieles
Club Championship (scratch, handicap 0-27):	Jane Hagan
Bronze Championship (scratch, handicap 28-45):	Michelle Perkins

GNSW Comp Club Medals: Renu Patel, Jann Hughes, Michelle Perkins, Merrideth Stone, Kathy Scott, Jenn Mann, Jane Hagan, Kerry Thomson, Shahla Jalili, Trish Kerr, Ann Collis, Liz Kwan, Jill Sabin, Sally Sutherland, Eve Bagnall

Medal of Medals:	Jann Hughes
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Other club matters worthy of mention are as follows:

+ Thanks to Terry Colley for his help during the changeover to the new Rules of Golf, in giving us all a better understanding and for assisting in adapting these to Cammeray Local Rules.

GolfNSW

In the GolfNSW Medal competition, overall divisional winners (lowest nett aggregate scores over 3 of 6 rounds) represented Cammeray at the Metropolitan play-offs at Carnarvon Golf Course in December : Kathy Scott and Jennifer Mann, Jenny Smailes and Eve Bagnall. Kathy and Jennifer played in the Golf NSW Silver Division, Jenny & Eve played in the Bronze Division.

Summer Meeting 2019- WINNER Division 3 Overall Two Day Stableford Winner Trish Kerr, Winner Division 3 Day 2 Stableford -Michelle Perkins

Mountain Week 2019- 8 ladies attended from Cammeray and competed well, Notably Trish Kerr and Paula Torpy.

Many thanks!

Thanks are due to a great many people: captaining a Golf Club effectively requires a team effort – including both other golfers and support staff. I really appreciate the work of all my committee – Alison, Paula, Jann and Kerrie also many, many thanks to Jill Sabin and Marg Triggs for their AGM and Club Prize Day organization, Eve Bagnall our ever efficient Veterans Representative, and our secretary Trudie Sutton. Most notably, however, a huge thank you to our Lady President, Trish Kerr, for her invaluable experience and for her personal support.

Thank you to our Club President Margie Koeninger for her advice and support, and to the former Lady Captain, Kathy Scott and Gale Sheiles for their mentorship. Finally, on behalf of all our Lady members, I would like to thank Layton, Nicole and Stacey for their support in the administration and management of the Club. Thanks to the Pro Shop staff, Ash, Ollie, Jase and Ryan and of course Tiffany. Thanks also go to Jake and the groundskeeping staff who have had huge challenges in 2019.

Michelle Perkins

LADY CAPTAIN

GENERAL MANAGER'S REPORT – 2019/2020

At the date of sending this report (29 March 2020), our Clubhouse operations have been shutdown for the foreseeable future by order of the Federal Government in response to the COVID-19 pandemic.

Staff members have been stood down with out pay.

Functions to celebrate milestone birthdays, wedding anniversaries and Club events like Trivia and Sunday Roast have been cancelled.

Stock purchased for consumption at these events has been sold at firesale prices to avoid these products going to waste.

The opportunity to catch up with our friends, fellow Members, and share a drink with them after a round has now been taken away from us.

The Clubhouse and all furniture has been mothballed.

If our golf operations are shutdown as some future point, a question mark hangs over how we will preserve our golf course – our tees, greens and fairways - so that we are ready to resume golf when global and Australian health conditions permit.

My report should be a reflection on the challenges we faced last year and how we evolved to overcome those obstacles. However, it is nearly impossible to take my eyes off the bleak picture that is the future of our Club and course.

2019 was a year of challenges but we fought them off and emerged stronger for our efforts.

Plentiful rains in late 2018 continued through early 2019 and our course was lush and vibrant. Our new course superintendent, Jake Tyler, and his team fought diligently to keep the fairways and rough cut to a short, playable length.

The final touches to our Proshop fit-out occurred in early 2019. In particular, the Kids Academy room. Jace Kirk, our Trainee Professional, has done an exceptional job in building an after-school golf academy for children aged 5-10. Enrolments in Term 1 2019 numbered 10 however the popularity of the Kids Academy has seen enrolments grow to 32 in Term 1 2020.

The ever-present dark cloud of the proposed Western Harbour Tunnel (WHT) Project loomed as large in early 2019 as it does now. In the lead up to the 2019 State and Federal Elections, lots of speculation suggested that Labour might win both elections and that would spell the end of the Tunnel project. How wrong those predictions were as the Liberal party was re-elected in both.

To assist our Club tackle the challenge presented by the WHT project, the Board met with many interested parties who each presented interesting and unique insights into how our Club and course could adapt and evolve to survive the impact of the WHT project.

It was at this time that our discussions with Luke Altschwager commenced and Luke spoke at our AGM in April 2019. Luke has great vision and lots of experience in helping Clubs restructure into profitable exciting venues.

In late 2019, I accompanied several of our Board Members on a trip to Queensland so that we could look, touch and feel Luke's golf facility. Might something similar work in Cammeray – we think so! As a result of this trip and many other discussions, we have formalised an arrangement with Luke and he is assisting our Board to develop a Masterplan that will help our Club thrive and prosper into the future.

In February/March 2019, the benefits of the Club running the Proshop really started to emerge. Rob Richards ensured that our shop was full of quality golf products at terrific prices and he helped to instil an entrepreneurial spirit in our Proshop staff.

Tiffany Mika-Cox started up a Monday Swing program for Ladies to learn the game of golf. Initial groups of 10-12 grew to 30 odd by the end of the year and Tiffany has successfully converted many of these ladies into regular Monday social golfers.

Ollie Gebert ran our first "Get into Golf – for Seniors" in February and had around 10-12 participants. We ran this course several more times through the year, and in conjunction with Jace and Ash Grant, we now have 25-30 participants every Thursday. Like Tiffany, Jace and Ash have been able to convert many of these participants into regular Thursday social golfers.

March was particularly wet and 150mm of rain fell on the weekend of 16/17 March. Various parts of the Clubhouse were flooded including my office!

So far so good in 2019 but the challenges were about to start.

In April 2019, our 2nd and 3rd greens suffered heavy vandalism when a chemical was poured onto both greens.

This was followed shortly thereafter when Ausgrid started their trenching and earthworks in mid-May which continued into early July. Although the course remained open on weekends through this time, there was significant interruption to our enjoyment of our course during this time. The silver lining being the substantial compensation offered by Ausgrid that has provided some financial security to our Club.

The Ausgrid compensation also included money set aside for 3 new paths. Mark Brennan and his team did a superb job and laid concrete paths measuring over 250+ metres.

At this time, I would like to acknowledge our neighbouring golf clubs who allowed our Members to play in their fields while our course was closed for the Ausgrid works.

In June 2019, Level 1 water restrictions were introduced and subsequently increased to Level 2 later in the year. By Christmas 2019, our course had endured over 3 months without a single drop of rain and our dam was at a precariously low level. It is hard to believe the contrast in course conditions between Christmas 2018 and Christmas 2019. Worse still, the long term weather forecast did not show any sign of rain in early 2020. Fortunately, the long term forecasts were wrong and the rains finally came in February/March 2020.

Throughout 2019, there has been a strategic focus on increasing our social media presence. Stacey Hunt has been critical to our success in this regard and did an exceptional job in helping us to launch a new looking website in late 2019. To put our social media efforts into perspective:

- Our Facebook followers grew from around 600 to approximately 760 and our regular updates are an important element of our communication and marketing strategies.
- Our listing on GoogleMaps seems to grow exponentially. By the end of 2019, Cammeray Golf Club on GoogleMaps was being viewed over 400,000 times per month and our 700+ photos viewed over 200,000 times per month. We populate our listing frequently and I encourage you to have a look at it.
- Our new website is a game changer and all credit must be given to Stacey for her efforts in creating and updating this site.
- Whilst many Members bypass much of the content on our website, we now have the ability for social golfers to book and purchase a round of golf online. Online bookings now account for approximately 10-15% of our monthly green fees.

As 2019 progressed, it became more and more apparent that the WHT project was likely to occur as our meetings with RMS became far more frequent and detailed. Much of the detail from these meetings is now publicly available to everyone via the Environmental Impact Study (EIS).

We encourage you to read the EIS and form your own opinion. If you object to parts or all of the EIS, we encourage you to make a submission outlining your concerns.

The Club itself is neither a vocal advocate for or against the project. To date, we have met with RMS staff on a large number of occasions and our approach has been to work constructively with the RMS team to ensure that the best possible result can be obtained for our Club.

In this regard, we met with our Club Patrons, the Honourable Gladys Berejiklian MP and Trent Zimmerman MP on several occasions throughout 2019. Both have offered the Club tremendous support and have assisted us to obtain clarity on where we stand in relation to renewing our leases.

My report is far longer than it should perhaps be however it encapsulates many of the challenges we faced in 2019.

To all my staff, I thank you for your efforts in 2019.

To the Board Members, it continues to be a wild ride but an enjoyable one.

To our Members, thank you for your continued support and loyalty to our Club. Our Club has faced up to many challenges in the past and survived. In the COVID-19 and WHT project, we have two very significant challenges in our immediate future. We will again survive and prosper.

To my Family, thank you for your continued love and support.

Layton Gould
GENERAL MANAGER